

Message Text

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PAGE 01 GENEVA 01140 251844Z
ACTION EB-08

INFO OCT-02 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-03 H-01 INR-07 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15
STR-06 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02 SOE-02
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FM USMISSION GENEVA
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INFO ALL EC CAPITALS

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USMTN

PASS STR FOR INFO

STR PASS CODEL

E.O. 11652: N/A
TAGS: ETRD, MTN
SUBJECT: STRAUSS/HAFERKAMP MEETING JANUARY 23

1. SUMMARY: HAFERKAMP AND STRAUSS AGREED TO PRESS AHEAD VIGOROUSLY WITH TOKYO ROUND WITH OBJECTIVE OF WRAPPING UP A POLITICAL LEVEL AGREEMENT BY MID-JULY. THEY DECIDED TO MEET TOGETHER WITH USHIBA IN GENEVA DURING WEEK BEGINNING APRIL 10 TO ENSURE MOMENTUM IS MAINTAINED. HAFERKAMP VIGOROUSLY CONFIRMED THAT THE PRESENTATIONAL NUANCES INVOLVED IN EC NON-AGRICULTURAL TARIFF OFFER (SWISS FORMULA USING 16X) TO ACCOMMODATE FRENCH SENSITIVITIES MEANS NO CHANGE IN EC'S MANDATE OR IN AGREEMENT REACHED BETWEEN STRAUSS AND HAFERKAMP EARLIER. END SUMMARY.

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PAGE 02 GENEVA 01140 251844Z

2. IMMEDIATELY PRIOR TO TRILATERAL MEETING WITH DG LONG, HAFERKAMP (ACCOMPANIED BY DENMAN, LOEFF AND FROSCHMAIER) CALLED ON AMBASSADORS STRAUSS, WOLFF AND MCDONALD AND OTHER MEMBERS OF U.S. TEAM. HAFERKAMP READILY AGREED WITH STRAUSS'S INITIATIVE TO DO THEIR UTMOST TO BRING THE MTN TO A SUCCESSFUL CONCLUSION BY

MID-JULY. BOTH SIDES AGREED WORK MUST PROCEED PRAGMATICALLY WITH BALANCED (EQUITABLE) ATTENTION TO PRIORITY TOPICS EACH MUST HAVE IN ORDER TO CONCLUDE A DEAL. IN THIS CONTEXT, STRAUSS CITED AGRICULTURE AND SUBSIDIES AS INDISPENSABLE ELEMENTS FOR U.S. DENMAN CITED SAFEGUARDS AS INDISPENSABLE FOR EC. STRAUSS EMPHASIZED WHOLE PACKAGE WOULD BE SUBJECT TO EXAMINATION AT THE FINAL STAGE OF THE MTN AND MADE IT CLEAR THAT THE U.S. WOULD PULL BACK ON ISSUES OF KEY INTEREST TO EC IF THEY PULL BACK ON THEIR PRIORITIES.

3. STRAUSS SUGGESTED THE EXCELLENT PERSONAL RELATIONSHIPS AND CONFIDENCE DEVELOPED BETWEEN OURSELVES SHOULD HELP US TO SEE THAT THE MOMENTUM IS MAINTAINED. THEY AGREED TO MEET IN GENEVA AT CRITICAL POINTS IN THE NEGOTIATION (WITH USHIBA) TO CHECK OVERALL PROGRESS, REMOVE BLOCKAGES AND ENSURE MOMENTUM. THEY SET THE DATE FOR THE FIRST SUCH MEETING FOR WEEK BEGINNING APRIL 10, EXACT DATE TO BE FIXED LATER IN LIGHT OF THEIR RESPECTIVE CALENDARS.

4. MCDONALD ASKED FOR CONFIRMATION OF HIS TELEPHONE MESSAGE FROM DENMAN STATING THAT THE COMMISSION'S TARIFF OFFER WAS EXACTLY AS AGREED EARLIER AS WAS THE COMMISSION'S MANDATE IN SPITE OF THE PRESENTATIONAL POINTS COMING OUT OF THE JANUARY 17 MEETING AND LIMITED OFFICIAL USE

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PAGE 03 GENEVA 01140 251844Z

SUBSEQUENT ANNOUNCEMENTS. HAFERKAMP EMPHATICALLY RESTATED TO STRAUSS THAT THEIR OFFER AND NEGOTIATING LATITUDE WAS EXACTLY AS EARLIER AGREED AND REFLECTED IN THE CHRISTMAS PACKAGE OF PAPERS CIRCULATED. HE FURTHER STATED HIS APPRECIATION FOR THE U.S. UNDERSTANDING OF THE DISTINCTION BETWEEN THE EC'S SUBSTANTIVE POSITIONS AND ITS PRESENTATIONAL APPROACHES NECESSARY TO HANDLE THE CONCERNS OF MEMBER STATES.

5. STRAUSS ASSURED HAFERKAMP HE WOULD GIVE MCDONALD WHATEVER SUPPORT LATTER NEEDED TO CARRY OUT THE WORK FROM NOW TO MID-JULY AND ASKED HAFERKAMP IF EC WAS ADEQUATELY STAFFED IN GENEVA AND BRUSSELS TO MAINTAIN THE PACE THEY HAD JUST AGREED TO, NOTING WE HAVE HAD SOME DIFFICULTY IN GETTING ACCESS TO COMMISSION OFFICIALS OVERBURDENED WITH RESPONSIBILITIES OTHER THAN MTN. (LUYTEN HAD PRIVATELY URGED US BEFORE THIS MEETING TO MAKE THIS POINT FORCEFULLY TO HAFERKAMP AND HIS ASSOCIATES BECAUSE OF HIS SERIOUS PERSONNEL SHORTAGE AND UNAVAILABILITY OF KEY COMMISSION OFFICIALS WHO MUST TRAVEL EXTENSIVELY IN CARRYING OUT THEIR NON-MTN RESPONSIBILITIES.) DENMAN INTERVENED WITH A

FLAT ASSURANCE, "WE'LL MANAGE."

6. STRAUSS STRESSED NEED TO GET MOVING ON SUBSIDIES/CVD
AND IT WAS AGREED TO TAKE ADVANTAGE OF DENMAN'S PRESENCE
IN GENEVA FOR G-18 IN FEBRUARY TO HAVE A BILATERAL
WITH AMBASSADORS MCDONALD, WOLFF AND, HOPEFULLY,
ASSISTANT SECRETARY OF TREASURY BERGSTEN.

7. THE REQUEST BY UNDER SECRETARY COOPER TO RAISE THE
QUESTION OF EXPORT CREDIT ARRIVED IN GENEVA AFTER
STRAUSS AND HAFERKAMP PARTED AND THUS WAS NOT COVERED.

8. FOREGOING DRAFTED AFTER AMBASSADOR STRAUSS'
DEPARTURE. MCDONALD

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Message Attributes

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